



ASSOCIATION OF  
INDEPENDENT  
COMMERCIAL  
PRODUCERS, INC.

## 2013 AICP Corporate Hotel Rates\*

\*AICP Associate Member hotels are listed below.

\*Always identify yourself as an AICP member when booking to ensure you receive the AICP rate.

**ALL RATES ARE SUBJECT TO AVAILABILITY  
AND BLACKOUT DATES MAY APPLY**

### ASSOCIATE MEMBERS

#### California:

#### *Downtown L.A.*

#### **THE STANDARD**



550 S. Flower St., Los Angeles, CA 90071

Contact: **Jacqui Cikra, Entertainment Sales Manager, (213) 439-3038**

**Hotel ph: (213) 892-8080**

Room Type:	Jan. - Dec.
Medium	\$150
Large	\$160
Huge	\$195

#### *Beverly Hills*

#### **AVALON**



9400 West Olympic Blvd, Beverly Hills, CA 90212

Contact: **Jeremy Keller, Director of Sales and Marketing, ph: (310) 424-1008**

**Hotel ph: (310) 277-5221**

Room Type:	Jan. - Dec.
Classic	\$195
Premium King	\$225

#### **L'ERMITAGE - BEVERLY HILLS**



9291 Burton Way, Beverly Hills, CA 90210

Contact: **Kynderly Haskins, Director of Entertainment Sales, ph: (310) 385-5320**

**Hotel ph: (877) 235-7582**

Room Type:	Jan. - Dec.
Superior/Deluxe	\$295

#### **MR. C BEVERLY HILLS**



1224 S. Beverwil Drive, Los Angeles, CA 90035

**Contact: Danny Grunwald, Sr. Entertainment Sales Mgr. ph: (310) 226-6233**

Room Type:	Jan-December
City Deluxe	\$269
City Premium	\$289
Beverly Hills Deluxe	\$309
Beverly Hills Premium	\$329
Studio Suite	\$309

**SLS HOTEL AT BEVERLY HILLS**



465 South La Cienega Blvd., Los Angeles, CA 90048

**Contact: Devon Johnson, Associate Director of Sales, ph: (310) 246-2024**

**Hotel ph: (310) 247-0400**

Room Type:	Jan-Dec
Superior	\$289
Studio Suite	\$450

**THOMPSON - BEVERLY HILLS**



9360 Wilshire Blvd, Beverly Hills, CA 90212

**Contact: Rebecca Posford, Sales Coordinator, ph: (310) 273-1400**

**Hotel ph: (800) 441-5050**

Room Type:	Jan - December
King Deluxe	\$239
King Premium	\$259
Double Premium	\$289
King Suite	\$329
Wilshire Suite	\$409

**Hollywood**

**HOLLYWOOD ROOSEVELT HOTEL**



7000 Hollywood Blvd, Hollywood, CA 90028

**Contact: Naomi Lash, Business Travel Sales Manager, ph: (323) 785-7256**

**Hotel ph: (323) 466-7000**

Room Type:	Jan-Dec
Superior Room	\$219
Deluxe Room	\$249
Studio Suite	\$309

**LOEW'S HOLLYWOOD HOTEL**



1744 N. Highland Avenue, Hollywood, CA 90028

**Contact: Ashleigh Hamler, Business Travel Sales Manager, ph: (323) 856-1200**

Room Type:	Jan - Dec.
Superior	\$199
Deluxe	\$199

Luxury	\$239
Junior Suite	\$269

### THE REDBURY HOTEL



1717 Vine St., Los Angeles, CA 90028

**Contact: Claire Pignataro, Sales and Marketing Manager, ph: (323) 963-5513**

**Hotel ph: (323) 962-1717**

Room Type:	Jan-Dec
750 Square Foot Highland Flat	\$245
750 Square Foot Sunset Flat	\$265
750 Square Foot Vine Flat	\$290
850 Square Foot Hollywood Flat	10% off Best Available Rate
1020 Square Foot Signature Flat	10% off Best Available Rate

### W HOLLYWOOD HOTEL & RESIDENCES



6250 Hollywood Blvd., Hollywood, CA, 90028

**Contact: Karlyn Hawke, Director Buiness & Leisure Sales, (323) 798-1323**

**Hotel ph: (888) 625-4955**

Room Type:	Jan. 1 - December
Wonderful Queen/Queen Room	\$199
Wonderful King Room	\$229
Spectacular Queen/Queen Room	\$239
Spectacular King Room	\$249

### West Hollywood

#### ANDAZ WEST HOLLYWOOD



8401 Sunset Blvd.

**Contact: Michelle Schoenfelder, Director Entertainment Sales, ph: (323) 785-6056**

**Hotel ph: (323) 656-1234**

Room Type:	Jan. 1 - Feb. 28	Mar. 1 - June 15	June 16 - Aug. 31	Sep. 1 - Dec. 31
Standard	\$235	\$230	\$235	\$230
View Room	\$260	\$255	\$260	\$255
Andaz Suite	\$375	\$370	\$375	\$370

#### THE HOTEL WILSHIRE



6317 Wilshire Blvd., Los Angeles, CA 90048

**Contact: Justine Friedman, Senior Sales Manager, ph: (310) 852-6920**

Room Type:	Jan-Dec
Deluxe Guest Rooms	\$199
Premiere Guest Rooms	\$219
Melrose Studio Suite	\$259
Sunset Suite	\$319
Santa Monica Suite	\$359
Hollywood Suite	\$399

Wilshire Penthouse Suite \$900

**LE MONTROSE SUITE HOTEL**



900 Hammond St., West Hollywood, CA, 90069

**Contact: Troy Berry, Reservations Manager, ph: (310) 598-1002**

**Or Contact: Aspen Travel, ph: (800) 223-4059**

Room Type:	Jan - December
Deluxe King Suite	\$210
Superior King Suite	\$230
1 Bedroom Suite	\$280

**THE LONDON**



1020 N. San Vicente Blvd., West Hollywood, CA 90069

**Contact: Kenisha Norton, Senior Sales Manager, (310) 854-1111**

Please contact hotel for AICP rates.



**MONDRIAN**

8440 Sunset Blvd, West Hollywood, CA 90069

**Contact: Alexandra Cuccia, Sales Manager, ph: (323) 848-6093**

**Hotel ph: (800) 606-6090**

**Or Contact: Aspen Travel, ph: (800) 223-4059**

Room Type:	Jan-Dec.
Standard	\$229
Suite	\$259

**SOFITEL LA**



8555 Beverly Boulevard, Los Angeles, CA 90048

**Contact: Celine Primo, Assistant Director of Sales Business Travel, ph: (310) 228-2199**

**Reservations: 1-800-521-7772**

Room Type:	Jan.-Dec.
Superior	\$235
Beverly Luxury	\$255
Hollywood Luxury	\$275

**SUNSET MARQUIS HOTEL & VILLAS**



1200 North Alta Loma Road, West Hollywood, CA 90069

**Contact: Lisa Crampton, Director of Sales, Business Travel, ph: (310) 358-3702**

**Hotel ph: (310) 657-1333**

**Or Contact: Aspen Travel, ph: (800) 223-4059**

Room Type:	Jan-Dec
Junior Suite	\$305
One Bedroom Suite	\$315
Deluxe Suite	\$335
Junior Villa	\$425

One Bedroom Villa	\$475
Deluxe Villa	\$525

## Westwood

### HOTEL PALOMAR



10740 Wilshire Blvd., Los Angeles, CA 90024

**Contact: Matthew Yoakum, Associate Director of Sales, (424) 901-7264**

**Or Contact: Aspen Travel, ph: (800) 223-4059**

Room Type:	Jan - December
Deluxe King or Double	\$185
Vista King or Double	\$205
1 Bedroom Suite	\$245

### W LOS ANGELES - WESTWOOD



930 Hilgard Avenue, Los Angeles, CA 90024

**Contact: Kate Jerkens, Director of Sales & Marketing, (310) 443 7814**

Jan. - Dec.  
10% off Best Available Rate

## Marina del Rey

### RITZ-CARLTON, MARINA DEL REY



4375 Admiralty Way, Marina Del Rey, CA 90292

**Contact: Nadia Seber, Business & Leisure Sales Manager,**

**ph: (310) 574-4366**

**Hotel ph: (310) 823-1014**

Room Type:	Jan 1- June 30	July 1- Aug. 31	Sep. 1 - Dec. 31
Deluxe Guestroom	\$265	\$295	\$265
Marina Terrace Guestroom	\$315	\$345	\$315
Club Guestroom	\$365	\$395	\$365
Harbor King	\$529	\$529	\$529
Executive Suite	\$629	\$629	\$629

## Playa del Rey

### CUSTOM HOTEL



8639 Lincoln Blvd. Los Angeles, CA 90045

**Contact: Angel DeLara, Senior Sales Manager, (310) 258-5704**

**Hotel ph: (310) 645-0400**

Room Type:	July 1- Dec. 31	June special
Deluxe King or Queen	\$119	\$99 with code WBAICP
Deluxe Double	\$129	
Elevated King or Queen	\$139	
View Executive King or Queen	\$209	

## ***Burbank***

### **THE COAST ANABELLE HOTEL**



2011 W. Olive Avenue, Burbank, CA 91506

**Contact: Michelle Freedman, Director of Sales and Marketing, (818) 845-7800 x 606**

**Hotel ph: (818) 845-7800**

Jan 1- Dec. 31

10% off Best Available Rate

### **THE SAFARI INN**



1911 W. Olive Avenue, Burbank, CA 91506

**Contact: Michelle Freedman, Director of Sales and Marketing, (818) 845-7800 x 606**

**Hotel ph: (818) 845-8586**

Jan 1- Dec. 31

10% off Best Available Rate

## ***Pasadena***

### **THE LANGHAM HUNTINGTON**



1401 S. Oak Knoll Avenue, Pasadena, CA 91106

**Contact: Jenna Abrams, Entertainment Sales Manager, ph: (626) 585-6412**

Room Type:

Deluxe	\$179
Grand	\$209
H. Suite	\$249

## ***Century City***

### **INTERCONTINENTAL LOS ANGELES, CENTURY CITY**



2151 Avenue of the Stars, Los Angeles, CA 90067

**Contact: Katie Sicairos, Sales, ph: (310) 284-6500**

Room Type:

King Superior (425 sq. ft.)	\$249
King Deluxe Junior Suite (575 sq. ft.)	\$299
King Executive Suite (700 sq. ft.)	\$399
King Luxury Suite (1200 sq. ft.)	\$499

## ***Santa Monica***

### **HOTEL CASA DEL MAR**



1910 Ocean Way, Santa Monica, CA 90405

**Contact: Nanci Figueroa, Corporate Director of Sales, ph: (310) 899-1635**

**Hotel ph: (800) 898-6999**

**Or Contact: Aspen Travel, ph: (800) 223-4059**

Room Type:	Jan-Dec
Superior Room	\$299
Deluxe Room	\$329
Partial Ocean View Room	\$379
Suites	Contact Sales Direct

**THE FAIRMONT MIRAMAR HOTEL & BUNGALOWS**



101 Wilshire Blvd., Santa Monica, CA 90401

**Contact: Lucy Zatloukal, Director, National Accounts, ph: (310) 899-4119**

**Reservations line - 1-866-964-7262 or miramar.reservations@fairmont.com**

Room Type:	Jan. - June	July 1 - Sept. 2	Sept. 3 - Dec.
Fairmont	\$289	\$349	\$289
Deluxe	\$319	\$379	\$319
Deluxe Ocean View	\$349	\$409	\$349
Palisades Suite	\$499	\$499	\$499
Bungalow (Single Level)	\$499	\$499	\$499

**LOEW'S SANTA MONICA BEACH HOTEL**



1700 Ocean Avenue, Santa Monica, CA 90401

**Contact: Nivia Zelaya, Corporate Sales Manager, ph: (310) 576-3158**

Room Type:	Jan - June	July - August	Sep. - Dec.
Superior	\$265	\$285	\$265
Deluxe	\$305	\$326	\$305
Luxury	\$365	N/A	\$365

**HOTEL OCEANA**



849 Ocean Avenue, Santa Monica, CA 90403

**Contact: Kari Herman, Kherdman@oceanabeachclubhotel.com, (310) 656-6037**

**Hotel ph: (310) 393-0486**

Room Type:	Jan - Dec
Deluxe	Rates from \$285 ++
One Bedroom Suite	
Deluxe Ocean View	
Lanai Suite	

**HOTEL SHANGRI-LA**



1301 Ocean Avenue, Santa Monica, CA 90401

**Contact: Mana Inoue, Senior Sales Manager, ph: (310) 430-7307**

**Hotel ph: (310) 394-2791**

Room Type:	June - Aug.	Sept. special*	Oct - Dec
Standard Shangri-La Room	\$285	\$255	\$245

Deluxe Full Ocean View Room	\$315	\$285	\$275
Production Suite	\$340	\$310	\$300
1 Bedroom Suite	\$385	\$355	\$345
* includes 50% off valet parking			

### SHORE HOTEL



1515 Ocean Avenue, Santa Monica, CA 90401

**Contact: Lori Harrison, Sales Manager, ph: (310) 656-4543**

Room Type:	Jan - June	July 1 - Sep 2	Sep 3 - Dec.
Garden/City View Rooms	\$229	\$279	\$229
Partial Ocean View Rooms	\$259	\$309	\$259
Ocean View Rooms	\$289	\$339	\$289

### SHUTTERS ON THE BEACH



One Pico Blvd, Santa Monica, CA 90405

**Contact: Nanci Figueroa, Corporate Director of Sales, ph: (310) 899-1635**

**Hotel ph: (800) 334-9000**

**Or Contact: Aspen Travel, ph: (800) 223-4059**

Room Type:	Jan-Dec
Superior Room	\$329
Deluxe Room	\$364
Partial Ocean View Room	\$444
Ocean View Room	\$574
Suites	Contact Sales Direct

### VICEROY SANTA MONICA



1819 Ocean Avenue, Santa Monica, CA 90401

**Contact: Stacey Horn-Bostel, Senior Sales Manager, ph: (310) 837-2400**

**Hotel ph: (310) 260-7500**

**Or Contact: Aspen Travel, ph: (800) 223-4059**

Room Type:	Jan-Dec
City	\$289
Deluxe	\$309
Ocean	\$339

## Venice

### HOTEL ERWIN



1697 Pacific Avenue, Venice Beach, CA 90291

**Contact: Marta Hagen, Director of Sales & Marketing, (424) 214-1030**

**Hotel ph: (310) 452-1111**

August	Sept. - Dec.
\$185	\$229



## ***Palm Springs***

### **ACE HOTEL AND SWIM CLUB**



701 East Palm Canyon, Palm Springs, CA 92264

**Contact: Nichole Gregg, Sales Manager ph: (760) 866-6194**

15% Discount Off the Best Available Rate for Guestrooms

### **RIVIERA PALM SPRINGS, A NOBLE HOUSE HOTEL**



1600 N. Indian Canyon Drive, Palm Springs, CA 92262

**Contact: Jennifer Long, Director of National Accounts, ph: (425) 636-5654**

15% Discount Off the Best Available Rate for Guestrooms

## ***San Francisco***

### **CLIFT**



495 Geary Street, San Francisco, CA 94102

**Contact: Joeann LaMadrid, Sales Manager ph: (415) 929-2307**

**Reservations line: (800) 652-5438**

**Or Contact: Aspen Travel, ph: (800) 223-4059**

15% Discount Off the Best Available Rate for Guestrooms, plus complimentary WiFi;  
complimentary upgrade based on availability.

### **THE FAIRMONT SAN FRANCISCO**



950 Mason Street, San Francisco, CA 94108

**Contact: Kristy Liang, Individual Travel Coordinator, ph: (415) 772-5218**

Room Type:	Nov-Dec.	
Fairmont Queen		\$169
Fairmont King		\$199
Fairmont 2-bedded		\$219
Deluxe City View King		\$239
Deluxe City View 2-bedded		\$269
Signature Bay View King		\$299
Signature Bay View 2-bedded		\$329
Main Building Suite		\$429
Main Building Balcony Suite		\$469
Tower Suite		\$529

### **HOTEL ZETTA**



55 5th Street, San Francisco, CA 94103

**Contact: Greg Bell, Director of Sales and Marketing ph: (415) 321-5117**

15% Discount Off the Best Available Rate for Guestrooms, plus complimentary WiFi.

## VILLA FLORENCE HOTEL



225 Powell Street, San Francisco, CA 94102

Contact: Mimi Carter, Director of Sales, ph: (415) 617-1062

Jan. - Mar. \$139	Apr- Oct. 15% off Best Available Rate	Nov. - Dec. \$139
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## W San Francisco



181 Third Street, San Francisco, CA 94103

Contact: Starwood San Francisco Metro Leads, ph: (415) 733-1255  
or mmsfo.metroleads@starwoodhotels.com

Jan. - Dec.

Visit <http://www.wsanfrancisco.com> and enter SET/Corporate Account # 296166  
for 10% off Best Available Rate and complimentary Wi-Fi.

## Florida

### Miami

## MANDARIN ORIENTAL MIAMI



500 Brickell Key Drive , Miami FL 33131

Contact: Megan Paty, Senior Sales Manager, ph: (305) 913-8346

Room Type:	Jan 1 - May 19	May 20 - Sep 30	Oct 1 - Dec 31
Superior Island View	\$269/\$319 weekend	\$199/\$229 weekend	\$269/\$319 weekend
Deluxe Skyline	\$299/\$349 weekend	\$229/\$259 weekend	\$299/\$349 weekend
Deluxe Bay View	\$319/\$369 weekend	\$249/\$279 weekend	\$319/\$369 weekend

## Illinois

### Chicago

## THE JAMES HOTEL CHICAGO



55 East Ontario Street , Chicago, IL 60611

Contact: Kari Ramirez, Director of Entertainment Sales, ph: (312) 660-7146

Room Type:	Sept. 1 - Nov. 30	Dec. 1 - Dec. 31
Deluxe Room	\$199	\$149
Suite	\$249	\$199

## PALOMAR CHICAGO - A KIMPTON HOTEL



505 N. State Street, Chicago, IL 60654

Contact: Jeff Seidel, City Sales Manager, ph: (312) 325-7186  
Hotel ph: (877) 731-0505

Room Type:	Jan 1- Feb. 28	Mar 1 - Nov 30	Dec 1 - Dec 31
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Deluxe	\$155	\$215	\$155
Suite	\$225	\$285	\$225



**THE PUBLIC CHICAGO**

1301 North State Parkway, Chicago, IL 60610

**Contact: Hillary Metzger, Sr. Business Travel Sales Manager, ph: (312) 229-6795**

15% off the Best Available Rate

**Massachusetts**

**Boston**

**AMES**



1 Court St., Boston, MA 02108

**Contact: Chris Hemming, Sales Manager, ph: (617) 979-8100**

**Reservations: 800-691-1791**

15% off the Best Available Rate

**Nevada**

**Las Vegas**

**MANDARIN ORIENTAL**



3752 Las Vegas Blvd. South, Las Vegas, NV 89158

**Contact: Jared Mintz, Ent.t & Corporate Sales Manager, ph: (702) 590-3014**

**Or Contact: Aspen Travel, ph: (800) 223-4059**

Room Type:	Jan-Dec, Sun-Th	Jan-Dec, Fri-Sat
Standard	\$190	\$210
Cityscape	\$205	\$225
Stripview	\$250	\$270
Premier	\$305	\$325
Cityscape Suite	\$395	\$415
Stripview Suite	\$435	\$455

**New York**

**New York**

**ACE HOTEL**



20 W. 29th Street, New York, NY

**Contact: Christina Tzortzinis, Sales Manager, ph: (212) 679-2222**

**Or Contact: Aspen Travel, ph: (800) 223-4059**

Room Type:	Jan.-March 3	March 24-June 27	June 28-Sept. 2	Sept. 3-Dec. 31
Mini	\$219	\$259	\$219	\$329
Small	\$249	\$289	\$249	\$359

Medium	\$299	\$329	\$299	\$419
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**THE GANSEVOORT MEATPACKING NYC**

18 Ninth Avenue, New York, NY 10014

**Contact: Samantha Petterson, Corporate Sales**

**Hotel ph: (212) 206-6700**

Room Type:	Jan 1- Mar 23	Mar 24 - June 29	June 30 - Sep 2	Sep 3- December 31
15% Discount Off the Best Available Rates for Superior and Deluxe Rooms				

**THE GANSEVOORT PARK AVENUE NYC**

420 Park Avenue South, New York, NY 10016

**Contact: Samantha Petterson, Corporate Sales**

**Hotel ph: (212) 317-2900**

Room Type:	Jan 1- Mar 23	Mar 24 - June 29	June 30 - Sep 2	Sep 3- December 31
15% Discount Off the Best Available Rates for Superior and Deluxe Rooms				



**GILD HALL - A THOMPSON HOTEL**

15 Gold St., New York, NY 10038

**Contact: Esther Song, Sales Director, ph: (212) 232-7700**

Or

[http://www.thomps  
onhotels.com/hotels  
/nyc/gild-hall using  
code AICP](http://www.thomps<br/>onhotels.com/hotels<br/>/nyc/gild-hall using<br/>code AICP)



Room type:	Jan. -December
Superior King	10% off Published Rate
Deluxe King	10% off Published Rate
Premium King	10% off Published Rate
King Suites	10% off Published Rate

**THE LONDON**

151 W. 54th Street, New York, NY 10019

**Contact: Kenisha Norton, Senior Sales Manager, (310) 854-1111**



Please contact hotel for AICP rates.

**NOMAD HOTEL**

1170 Broadway, New York, NY 10001

**Contact: John Sutherland, Sales Manager, ph: (347) 331-9239**

**Hotel ph: (212) 796-1500**



Jan - Dec.

Please call hotel directly for rates



### SIXTY THOMPSON

60 Thompson St., New York, NY 10012

Contact: Kimberly Manning, Director of Sales and Marketing, ph: (212) 204-6475

Hotel ph: (877) 431-0400

10% off best available rates



### SMYTH - A Thompson Hotel

85 W. Broadway, New York, NY 10007

Contact: Bridget Applegate, Director of Sales and Marketing, ph: (212) 204-5602

Hotel ph: (212) 587-7000 or (888) 58-SMYTH

10% off best available rates plus comp WiFi



### THE STANDARD, HIGH LINE

848 Washington Street, New York, NY 10014

Contact: Jessica Fiorio, Sales Manager, ph: (212) 784-5506

Room Type:	Jan.-March 3	March 4-June 27	June 28-Sept. 2	Sept. 3-Dec. 31
Standard Qn.	\$285	\$335	\$305	\$405
Standard Kg.	\$305	\$365	\$335	\$445
Superior Kg.	\$315	\$380	\$345	\$465

### THE STANDARD EAST VILLAGE

25 Cooper Square, New York, NY 10003

Contact: Megan Peri, Sales Manager, ph: (646) 845-8715

Hotel ph: (212) 475-5700

Room Type:	Jan.-March 31	April 1 -June 27	June 28-Sept. 2	Sept. 3-Dec. 31
Village Queen	\$250	\$310	\$275	\$370
Village King	\$275	\$335	\$300	\$395
Corner King	\$300	\$360	\$325	\$420

### THOMPSON - Lower East Side

190 Allen St., New York, NY 10002

Contact: Michael Shepard, Sr. Sales Manager, ph: (212) 542-8694

Jan-December

Room Type:  
Queen Superior  
King Deluxe

10% off Best Available Rate  
10% off Best Available Rate



Studio King Suite

10% off Best Available Rate

## Vancouver, British Columbia



### LODEN VANCOUVER HOTEL

1177 Melville Street, Vancouver, BC V6E 0A3 Canada

Contact: Richard Graham, Director Hotel ph: (877) 225-6336

Room Type:	Jan.-April	May - September	Oct. - Dec.
Signature King Room	\$189	\$229	\$189

## London

### SANDERSON



50 Berners St., London W1P 4AD, United Kingdom

Contact: Samm Lycett, Sales Manager, ph: 44 (0) 20 7300-1481

Hotel ph: 44 (0) 20 7300-1400

Room Type:	Jan - April	May - July	August	Sept - December
STD Queen	205 GBP	210 GBP	190 GBP	210 GBP
SUP King	230 GBP	235 GBP	220 GBP	235 GBP
DLX King	260 GBP	265 GBP	250 GBP	265 GBP

### ST. MARTINS LANE



45 St. Martins Lane, London WC2N 4HX, United Kingdom

Contact: Samm Lycett, Sales Manager, ph: 44 (0) 20 7300-5535

Hotel ph: 44 (0) 20 7300-5500

Room Type:	Jan - April	May - July	August	Sept - December
STD Queen	190 GBP	200 GBP	170 GBP	2100 GBP
SUP Queen	230 GBP	240 GBP	200 GBP	240 GBP
DLX King	240 GBP	250 GBP	230 GBP	250 GBP